

Georgia Downtown Development Professional Pre-approved Training Conference Opportunities



Georgia Downtown Association
201 Pryor Street, SW • Atlanta, GA 30303-3603
www.georgiadowntownassociation.org

2005 Most Common Sales Mistakes
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Academy for ACCG Leadership
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

**Association County Commissioners
of Georgia Meeting (ACCG)**
ACCG
www.accg.org

ACCG Policy Conference
ACCG
www.accg.org

**Advanced Development Process:
Commercial**
Urban Land Institute (ULI)
www.uli.org

**Advanced Development Process:
Residential**
Urban Land Institute ULI
www.uli.org

AICP Certification
American Planning Association
www.planning.org/certification/

**American Planning Association:
American Institute of Certified
Planners**
American Planning Association
www.planning.org

**American Preservation Alliance
Annual Conference**
American Preservation Alliance
Nancyjane.Baker@memphistn.gov

**Annual Meeting – Southeast Chapter
of the Society of Architectural
Historians**
Southeast Chapter of the Society of
Architectural Historians
www.sesah.org/1events.html

ACCG Training Courses
ACCG
www.accg.org

**Association for the Study of Afro-
American Life and History Annual
Conference**
Association for the Study of Afro-
American Life and History
www.asalh.org

**Basic Economic Development
Courses**
International Economic Development
Council
www.iedconlin.org/?p=BEDC

Basic Record Keeping
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**BIDS, CIDS, TADS –
Using Special Tax Districts to
Finance Revitalization Workshop**
Department of Community Affairs
Office of Downtown Development
(DCA – ODD)
www.downtowngeorgia.org

**Biennial National Commission
Forum**
National Alliance of Preservation
Commissions
www.uga.edu/napc

**Building a Hometown Connection:
GMA Lobbying 101**
Georgia Municipal Association
www.gmanet.com

Business Diplomacy and Protocol
Georgia Municipal Association
www.gmanet.com

Business Records for Tax Purposes
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**Business Structure & Tax
Consequences**
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Capital Access Forum
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Celebrating Rural Georgia
Georgia Rural Council / DCA
www.celebratingruralgeorgia.org

**Certificate of Public Works
Management Program**
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

**Certificate of Georgia Association of
Code Enforcement**
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Certified Economic Developer Program
International Economic Development Council
www.iedconline.org/?p=certification

Changing Community Demographics and Best Practices
Georgia Municipal Association
www.gmanet.com

City, County & Regional Cooperation
Georgia Municipal Association / Association County Commissioners of Georgia
www.gmanet.com and www.accg.org

Community Planning Institute
Georgia Planning Association & Georgia Department of Community Affairs
www.dca.state.ga.us

Conflict Resolution
Georgia Municipal Association
www.gmanet.com

Cost and Pricing Proposal Preparation
University of Georgia Small Business Development Center
www.sbdc.uga.edu

Could I Sell More? eBay Series
University of Georgia Small Business Development Center
www.sbdc.uga.edu

Developing a Business Plan and Marketing
University of Georgia Small Business Development Center
www.sbdc.uga.edu

Developing Master-Planned Community Learning from the Experts
Urban Land Institute
www.uli.org

Development Authority Executive Skills Institute
University of Georgia Fanning Institute
www.fanning.uga.edu

Downtown Development Authority Advanced Topics Course
University of Georgia Fanning Institute
www.fanning.uga.edu

Downtown Development Authority Basic Training
Georgia Municipal Association (GMA)
www.gmanet.com

Downtown Development Law Seminar
Georgia Municipal Association (GMA)
www.gmanet.com

Economic Development Institute
University of Oklahoma
www.edi.ok.edu

Economic Development Law Seminar
Institute for Continuing Legal Education in Georgia Municipal Association
www.iclega.org

Economic Development Training
Georgia Municipal Association
www.gmanet.com

Employment & Payroll Tax Reporting
University of Georgia Small Business Development Center
www.sbdc.uga.edu

Environmental Management
Georgia Municipal Association
www.gmanet.com

Excellence in Utilities
Georgia Municipal Association
www.gmanet.com

eXtreme Marketing for Economic Developers
Georgia Tech
www.pe.gatech.edu

Finding Money for Your Small Business
University of Georgia Small Business Development Center
www.sbdc.uga.edu

GEDA Annual Conference
Georgia Economic Developers Association (GEDA)
www.geda.org

GEDA Spring Workshop
Georgia Economic Developers Association (GEDA)
www.geda.org

Georgia Academy for Economic Development Program Training
Georgia Academy for Economic Development
www.dca.state.ga.us

Georgia Certification Program for City and County Clerks
University of Georgia Carl Vinson Institute of Government
www.cviog.uga.edu

Georgia Downtown Conference
Georgia Downtown Association / Department of Community Affairs Office of Downtown Development
www.downtowngeorgia.org

Georgia Entrepreneur Summit
Georgia Department of Economic Development
www.georgia.org

GMA Annual Conference
Georgia Municipal Association (GMA)
www.gmanet.com

GMA Mayors' Day Conference
Georgia Municipal Association (GMA)
www.gmanet.com

Georgia Preservation Conference and Georgia Trust Annual Meeting
The Georgia Trust for Historic Preservation
www.georgiatruster.org

GMA-ACCG Joint Training
Georgia Municipal Association / Association County Commissioners of Georgia
www.gmanet.com and www.accg.org

Hands-on-Restoration Training Workshop
Department of Community Affairs Office of Downtown Development (DCA – ODD), Georgia Trust for Historic Preservation & the Georgia Downtown Association
www.downtowngeorgia.org

Harold F Holtz Municipal Institute
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Historic Preservation Tax Incentive Training
Department of Community Affairs
Office of Downtown Development
(DCA – ODD) & Historic Preservation
Division (HPD)
www.georgiadowntown.org

How to Get Financing for Your Business
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Human Resources in Local Government Online Course
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

IEDC Course: Business Retention and Expansion
Georgia Tech
www.pe.gatech.edu

IEDC Course: Real Estate Development and Reuse
Georgia Tech
www.pe.gatech.edu

IEDC: Economic Development Marketing & Attraction
Georgia Tech
www.pe.gatech.edu

Importing: Exploring Opportunities
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

International Downtown Association Annual Conference
International Downtown Association
(IDA)
www.ida-downtown.org

International Downtown Association Spring Conference
International Downtown Association
(IDA)
www.ida-downtown.org

International Economic Development Council (IEDC)
International Economic Development
Council (IEDC)
[www.iedconline.org/Annual
Conference /index.html](http://www.iedconline.org/AnnualConference/index.html)

Introductory Governmental Accounting Online Courses
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Is Entrepreneurship for You?
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Keep It Simple-Basic Bookkeeping
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Leadership Institute for Municipal Elected Officials
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Local Finance Officer Certification Program
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Main Street 101 Short Course
Department of Community Affairs
Office of Downtown Development
(DCA – ODD)
www.downtowngeorgia.org

Main Street 101 Training & Development
Department of Community Affairs
Office of Downtown Development
(DCA – ODD)
www.downtowngeorgia.org

Management Development Program for Local Government
University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Managing Growth: Economic and Natural Resources Issues
Georgia Municipal Association (GMA)
www.gmanet.com

Market Analysis for Development Professionals
Urban Land Institute (ULI)
www.uli.org

Market Products & Services on eBay!
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Minority Small Business Financing
University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Multi-Cultural Facets of Economic Development
Georgia Tech
www.pe.gatech.edu

Municipal Finance I
Georgia Municipal Association (GMA)
www.gmanet.com

Municipal Law
Georgia Municipal Association (GMA)
www.gmanet.com

National Certification: “Economic Development Financial Professional (EDFP)”
National Development Council (NDC)
www.nationaldevelopmentcouncil.org

National Main Street Conference National Main Street Center (NMSC)
www.mainstreet.org

National Trust’s National Preservation Conference
National Trust’s
www.nthpconference.org

Non-Profit Management & Community Service Program
University of Georgia Terry College of
Business
www.terry.uga.edu

Open Meetings/Open Records
Georgia Municipal Association (GMA)
www.gmanet.com

Planning and Zoning
Georgia Municipal Association (GMA)
www.gmanet.com

**Real Estate Development Process:
Part I**

Urban Land Institute (ULI)
www.uli.org

**Real Estate Development Process:
Part II**

Urban Land Institute (ULI)
www.uli.org

**Real Estate Finance & Project
Analysis**

Urban Land Institute (ULI)
www.uli.org

Real Estate Marketing

Urban Land Institute (ULI)
www.uli.org

**Revitalizing Neighborhoods:
Tools for Local Officials**

Georgia Municipal Association (GMA)
www.gmanet.com

**Place Making: Planning and
Designing Neighborhoods and Town
Centers**

Urban Land Institute (ULI)
www.uli.org

**Planners Training Service
Workshops**

American Planning
Association (APA)
www.planning.org/conferences
/overview/html

**Positive Points to Polish
Your Business**

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Preparing Successful Bids/Proposals

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**Preservation of Historic Cemeteries
Workshop**

The Campbell Center for Historic
Preservation Studies
www.campbellcenter.org

QuickBooks 2006 (Part 2)

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**QuickBooks Basic Bookkeeping (Part
1)**

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**Secrets of Small Business Marketing
Strategists**

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Selling Skills for Your Business

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Selling to the Government

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Series-QuickBooks Premier 2006

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Small Business Marketing Strategies

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**Special Topic Workshops for Local
Government**

University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Starting Your Own Business

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

State Resources for Small Business

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**Tax Exempt Revenue Bond
Financing**

Georgia Tech
www.pe.gatech.edu

Tax Tips for the Small Business

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

**Tech2Nite: Becoming Media Wise:
Interview Skills to Get Your Message
Television, Radio and in Print**

Georgia Tech
www.pe.gatech.edu

**Tech2Nite: Business Etiquette –
Protocol for Professionals**

Georgia Tech
www.pe.gatech.edu

**Tech2Nite: Managing Your Business
as an Asset**

Georgia Tech
www.pe.gatech.edu

**Training for Local Government
Appointed Boards**

University of Georgia Carl Vinson
Institute of Government
www.cviog.uga.edu

Understanding Financial Statements

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Urban Georgia Network Trainings

Department of Community Affairs Office
of Downtown Development (DCA –
ODD)
www.downtowngeorgia.org

**Urban Land Institute (ULI) Education,
Training and Workshops**

Urban Land Institute (ULI)
www.uli.org

Writing an Effective Business Plan

University of Georgia Small Business
Development Center
www.sbdc.uga.edu

Writing an Effective Business Plan

University of Georgia Small Business
Development Center
www.sbdc.uga.edu